

INFLECTION POINTS

THE ART AND SCIENCE OF THE RELATIONSHIP BUILDING PROCESS

In the early stages of a relationship, there are plenty of opportunities and threats to increase or derail momentum. Brian has identified 5 Inflection Points that will ultimately result in a "True" Relationship and an "Event" transpiring or not.

Whether it is sales, recruiting or networking that you are interested in, join Brian as he leads you through the 5 Points of Inflection that are the ultimate pivot points of building a relationship that lead to a mutually desired event.

Brian's talk will help you:

- Be Intentional about Relationships
- Leave a lasting Impression
- Establish Credibility and Value
- Maximize Your Opportunities
- Create and Sustain Relationship Momentum
- Develop Ambassadors for your Initiatives as you drive to the EVENT!

Brian is the founder and Chief Executive Officer of a Consulting Firm called Ambassadors International. The company specializes in working with Corporations, Advisors, Entrepreneurs and Intellectual Property Holders to create what Brian calls "Relationship MomentumTM." The Business Ambassador firm has a client list that ranges from small Entrepreneurial organizations to Global Non Profits and Fortune 500 Companies. Brian is a published author and accomplished speaker who is dedicated to training people in the US and abroad in the art and science of creating Relationship MomentumTM. He has over 15 years of experience on the platform and has had the pleasure of speaking both to small groups and auditoriums of thousands around the world. Brian has mastered the art of Motion, Humor, Power and Presence to become a dynamic yet thought provoking speaker that will leave you wanting more.

For more information visit <u>BrianTChurch.com</u> and <u>RelationshipMomentum.com</u>

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